



LIFE. BETTER.

# STEPS TO SUCCESS





**Welcome to #VIVnation!** Congratulations you have made a great business decision to become a VIV Lifestyle Consultant. Now the first thing you need to do is plug in to our business building system and then make sure everyone you enroll does the same thing.



**Steps to Success video training is available in VIV UNIVERSITY soon!**

## Get Connected

### Support

#### Sponsor Information

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

#### Upline Leadership

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Notes: \_\_\_\_\_

#### Register for the Next Live Event

\_\_\_\_\_

#### VIV Corporate Support

Phone: 833-VIV-LIFE

Email: support@justviv.com

### Websites & Tools

#### Your Back Office Link

[www.backoffice.justviv.com/login](http://www.backoffice.justviv.com/login)

#### Your VIV Website

Use this site to enroll Customers, Affiliates, and Lifestyle Consultants.

www. \_\_\_\_\_ .justviv.com

#### Your Exposure Website

Use this site to send to potential consultants to share the opportunity.

www. \_\_\_\_\_ .shareviv.com

#### Your OutReach Mobile App

Download and login with your VIV Back Office login credentials.

[www.rapidfunnel.com/download](http://www.rapidfunnel.com/download)

### Social Media

*Like, Follow, Join, and engage with your #VIVNation community!*

#### Facebook

[Just VIV Official Site](#)

[#VivNation Consultant Community](#)

[Save & Earn with Viv!](#)

#### YouTube

[youtube.com/@JustViv](https://youtube.com/@JustViv)

#### Instagram

[instagram.com/vivlifebetter/](https://instagram.com/vivlifebetter/)

#### Twitter

[twitter.com/vivnetwork](https://twitter.com/vivnetwork)

## Schedule Your Calendar

### Weekly Events

Block out a **minimum of 7-10 hours per week** to build your business! Let's work together! You invite people to review the tools and presentations and we will help you present the business!

Add the times you can build your business and circle the presentations you can attend.

**You will receive notifications with instructions to share these events with your guests from your OutReach App!**

WEEK #	MON	TUE	WED	THU	FRI	SAT	SUN
1		9 pm Presentation		9 pm Presentation		11 am Presentation	
2		9 pm Presentation		9 pm Presentation		11 am Presentation	
3		9 pm Presentation		9 pm Presentation		11 am Presentation	
4		9 pm Presentation		9 pm Presentation		11 am Presentation	
5		9 pm Presentation		9 pm Presentation		11 am Presentation	

Join the webinars at [www.VIVnation.com](http://www.VIVnation.com)

Please Note: All times are based on the Eastern Time Zone (New York)

## Set Your Goals

### Get Qualified with 25 PCP

Enroll with a Gold Bundle and you have 23 PCP. Now upload a few bills and earn your first \$100 Fast Action Bonus! (FAB) Plus, become eligible to earn up to 4 more \$100 Fast Action Bonuses, \$50 Mentor Bonuses, Power Team Bonuses, and Weekly Pay!

Get Qualified and Earn up to **\$500** in your first **60 Days!**

	<b>25 PCP</b> <b>\$100</b>	<b>30 PCP</b> <b>\$100</b>	<b>40 PCP</b> <b>\$100</b>	<b>60 PCP</b> <b>\$100</b>	<b>100 PCP</b> <b>\$100</b>	<b>EARN UP TO \$500</b>
	<b>\$50</b>	<b>\$50</b>	<b>\$50</b>	<b>\$50</b>	<b>\$50</b>	<b>\$250 EARN UPTO</b>

### Earn Builder Bonuses

Earn a **\$300** whenever you help 3 new personally enrolled Consultants get qualified. Do it in 3 days 1 week, or up to 30 days and then it starts over again!



**Earn \$1,820+** in your first 60 Days! **Or less!**

- ✓ **Get 3 Qualified Gold Members or Consultants** - 3 Gold Bundles x \$90 + \$300 Builder Bonus . . . . . **\$570**
- ✓ **Get 100 PCP in your first 60 days** - Earn all of the Fast Action Bonuses . . . . . **\$500**
- ✓ **Help your 3 get 100 PCP** – Earn all of the Mentor Bonuses x 3 . . . . . **\$750**
- ✓ **+ Qualify for Double Weekly Pay** – Your 100 PCP + 3 x 100 PCP = \$30 Weekly Pay x 4.3 weeks/mo . . . . . **\$129**



## Follow Through

### The most important steps!

Select a **Contact** > **Send Resources** > **Steps to Success** > **Follow-Through** to access the videos.

### 1. Send the 'Pique' Video!

After they watch it ask them, **"What did you like best about the video?"**

As soon as they ask questions say, **"Great, I'm NEW, let me get you some more information!"**

### EDIFY the Next Exposure!

- **Three-Way Call** with leader!!!
- **Recorded Webinar** by \_\_\_\_\_!!!
- **Live Overview** at VIVnation.com!!!
- **2 on 1 Lunch Meeting** with \_\_\_\_\_!!!

**Important Note** - If you are working with a successful upline mentor use the methods they are teaching you.

### 2. Send the 'Present' Video!

After they watch it ask them a question that **highlights a benefit** of building the business.

**"Making an extra \$1800 with my help will be awesome, YES?"**

**"Saving Money on your bills will help you live life better, YES?"**

**"Creating another income stream on the side will be awesome, YES?"**

When they say **"YES,"** you say, **"GREAT, let's get you started!"**

If they have more questions say, **"I'm NEW let me connect you to my mentor or business partner."** (never say upline or leader)

When you connect them edify the prospect to the mentor, state what tools they have seen, and then edify the mentor to the prospect allow the mentor to take over the call.

## EDIFICATION



Edification means to speak highly of someone. When you edify your mentor's success your VIP List will respect them and the information.

## MAKE MONEY SENDING VIDEOS!

Send these 2 Videos to your contacts and when they watch them you earn a point.

**Get 10 points, get \$10, Get 44 points, get \$44, and so on!**

*Must have a minimum of 10 Points to qualify*

## Enroll

### When Duplication Begins!

The enrollment process is a critically important educational step.

When you follow the Steps to Success you are also modeling the actions that your new consultants will do to build their business.

When new members get started, they will immediately realize that they have already participated in the system. This familiarity builds their confidence and confidence leads to action.

### Duplication is a product of education.

Guide your new consultant through the enrollment process so they will learn how to do the same with their new members.

Follow the steps outlined in this section depending on if you are **online** or **in person**.

Don't leave this step up to your new team member!

### Online

1. Select your new consultant in the **OutReach** app.
2. Tap **Send Resource** > **Steps to Success** > **Enroll**.
3. Select the **How to Enroll with VIV** and the **Steps to Success** send the video to your new consultant.
4. Connect on **ZOOM** or another screen sharing application.
5. Take the new consultant to your **www. \_\_\_\_\_ .justviv.com** website.
6. Ensure you are on your personal website and then click **ENROLL NOW**.
7. Walk them through the enrollment process and finish the transaction.
8. Log in to their **Back Office** and help them upload bills.
9. Download the **Steps to Success** and begin completing the steps with them.

### In Person

1. Take the new consultant to your **www. \_\_\_\_\_ .justviv.com** website.
2. Ensure you are on your personal website and then click **ENROLL NOW**.
3. Walk them through the enrollment process and finish the transaction.
4. Log in to their **Back Office** and help them upload bills.
5. Download the **Steps to Success** and begin completing the steps with them.

### Million Dollar Tip!

Don't tell consultants what to do. Instead say one of the following:

**"This is how we do it."**

**"This is what we do next."**

**"The next step is \_\_\_\_."**

**Leaders don't push, they pull!**

**CONGRATULATIONS!** You have Successfully Completed the **Steps to Success!** Continue to build your **LIST**, perfect your **INVITE**, master the **FOLLOW-THROUGH**, and never allow new consultants to **ENROLL** alone. Those 4 actions make up the **L.I.F.E. CYCLE** and mastering them will provide the foundation for you to become a successful Network Marketing Professional!



# THE CORE COMMITMENTS

I \_\_\_\_\_, commit that I will:

- ✓ Upload all my bills and allow VIV negotiators the ability to lower them.
- ✓ Use all the services available in my bundle and in my market. Electricity, Gas, Solar, Insurance, etc.
- ✓ Download the Outreach App and master the Steps to Success system of duplication.
- ✓ Enroll a minimum of 3 new customers or team members every month.
- ✓ Create 100 Personal Customer Points by developing a VIV customer base.
- ✓ Participate on Social Media pages and attend all Corporate and Team Events.
- ✓ Apply the tax savings that are allowed for owning a home business to offset the cost of my services and business fees.
- ✓ Schedule a minimum of 30 minutes for personal development every day.
- ✓ Council upline with the next higher rank or above on a weekly basis.
- ✓ Take full responsibility for my business and success as a VIV Lifestyle Consultant.

I commit to "Go Core," practice these principles,  
and be here one year from now!

Signed \_\_\_\_\_

*“Success is nothing more than a few simple disciplines, practiced every day.”*

*Jim Rohn*