







We make great products and we pay you well to sell them.

CAMI BOEHME, CEO



1 ENROLL CUSTOMERS

OZ INVITE OTHERS TO DO THE SAME



You might not ever make money in business.
Some do. Some don't.



A great
compensation
plan must achieve
balance: Viv's
plan pays at the
beginning, in the
middle and at the
top of the plan

COMPENSATION PLAN OVERVIEW



Generous Upfront \$



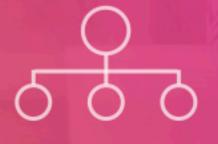
Real Residual Income



Rewards Width & Depth



Inspires Teamwork



Uni-Level Pay



Clear Path to Leadership

Ways to Earn

PERSONAL SALES COMMISSION

CUSTOMER & RANK
ADVANCEMENT BONUSES

LEVEL PAY

GENERATION PAY

LEADERSHIP POOLS

FIRST WAY

PERSONAL SALES COMMISSION



PERSONAL SALES COMMISSION

Earn \$150 in personal sales commission per HomeSecure system installed



```
2 Sales a week in one month = Earn $1,200

4 Sales a week = Earn $2,400

8 Sales a week = Earn $4,800
```



POINTS PER PRODUCT

Product	BONUS! First Sale Points	Continuing Sale Points	Commissionable Volume	Personal Sales Commissions	Point Length
Auto Pilot Residential (any size)	3	1	\$2.00 - \$4.50	N/A	Monthly
Auto Pilot Commercial (any size)	up to 12	up to 10	\$6.00 - \$25.00	N/A	Monthly
Lifestyle Service (single)	3	1	\$7.50 - \$15.00	N/A	Monthly
Lifestyle Service (3+ bundle)	6	3	\$15.00 - \$20.00	N/A	Monthly
A bundle of 6 Lifestyle Services	12	8	\$25.00	N/A	Monthly
Even Better Bundle (all 7 Lifestyle Services)	12	8	\$25.00	N/A	Monthly
HomeSecure	10	7	\$50-\$250	\$150	1 Year
Commercial Solar	Custom per deal	Custom per deal	Custom per deal	TBD	1 Year



POINTS PER PRODUCT

Product	BONUS! First Sale Points	Continuing Sale Points	Commissionable Volume	Personal Sales Commissions	Point Length
Auto Pilot Residential (any size)	3	1	\$2.00 - \$4.50	N/A	Monthly
Auto Pilot Commercial (any size)	up to 12	up to 10	\$6.00 - \$25.00	N/A	Monthly
Lifestyle Service (single)	3	1	\$7.50 - \$15.00	N/A	Monthly
Lifestyle Service (3+ bundle)	6	3	\$15.00 - \$20.00	N/A	Monthly
A bundle of 6 Lifestyle Services	12	8	\$25.00	N/A	Monthly
Even Better Bundle (all 7 Lifestyle Services)	12	8	\$25.00	N/A	Monthly
HomeSecure	10	7	\$50-\$250	\$150	1 Year
Commercial Solar	Custom per deal	Custom per deal	Custom per deal	TBD	1 Year



POINTS PER PRODUCT

Product	BONUS! First Sale Points	Continuing Sale Points	Commissionable Volume	Personal Sales Commissions	Point Length
Auto Pilot Residential (any size)	3	1	\$2.00 - \$4.50	N/A	Monthly
Auto Pilot Commercial (any size)	up to 12	up to 10	\$6.00 - \$25.00	N/A	Monthly
Lifestyle Service (single)	3	1	\$7.50 - \$15.00	N/A	Monthly
Lifestyle Service (3+ bundle)	6	3	\$15.00 - \$20.00	N/A	Monthly
A bundle of 6 Lifestyle Services	12	8	\$25.00	N/A	Monthly
Even Better Bundle (all 7 Lifestyle Services)	12	8	\$25.00	N/A	Monthly
HomeSecure	10	7	\$50-\$250	\$150	1 Year
Commercial Solar	Custom per deal	Custom per deal	Custom per deal	TBD	1 Year





Customer Acquisition Bonus

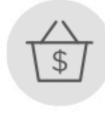
COMPLETE 30 ACTIVE PCP





YOU BUY:







X1

Residential AutoPilot (3)

Even Better Bundle (12)

HomeSecure (10)



YOU SELL:



Residential AutoPilot (1)

A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service



YOU BUY:







X1

Residential AutoPilot (3)

Even Better Bundle (12)

HomeSecure (10)





YOU SELL:



HomeSecure (7)

A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service



YOU BUY:









X1

Residential AutoPilot (3)

Even Better Bundle (12)

HomeSecure (10)



YOU SELL:



Commercial AutoPilot (10)

A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle

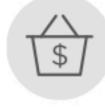


Single Lifestyle Service



YOU BUY:









X1

Residential AutoPilot (3)

Even Better Bundle (12)

HomeSecure (10)

YOU SELL:



Even Better Bundle (8)

A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service



YOU BUY:





X1

Even Better Bundle (12)



YOU SELL:



A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service

HomeSecure (10) Even Better Bundle (8)



YOU BUY:





X1

Even Better Bundle (12)

HomeSecure (10)

YOU SELL:



Residential AutoPilot $(1 \times 3) 1^{st}$ time $+(7 \times 1)$ recurring

A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service



YOU BUY:





X1

Even Better Bundle (12)

HomeSecure (10)

3+ Bundle

Single Lifestyle Service

YOU SELL:



Residential AutoPilot (3)

HomeSecure (7)

A DIVERSE & GROWING PORTFOLIO

> Residential **AutoPilot**

Commercial AutoPilot

HomeSecure

Even Better Bundle



YOU BUY:



Even Better Bundle (12)

YOU SELL:



Even Better Bundle (8)

3+ Bundle (6)



A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



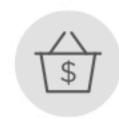
3+ Bundle



Single Lifestyle Service



YOU BUY:



Even Better Bundle (12)

YOU SELL:



Even Better Bundle (8)

3+ Bundle (6)

 $+(1 \times 1)$ recurring

Single Lifestyle Service $(1 \times 3) 1^{st}$ time

A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service



YOU BUY:



YOU SELL:



X3

HomeSecure (7)

A DIVERSE & GROWING PORTFOLIO



Residential **AutoPilot**



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service

HomeSecure (10)



YOU BUY:



Residential AutoPilot $(1 \times 3) 1^{st}$ time $+(2 \times 1)$ recurring

YOU SELL:



Commercial AutoPilot $(1 \times 10) 1^{st}$ time

 $+ (1 \times 5)$ recurring

X 12

Residential AutoPilot (1)

A DIVERSE & GROWING PORTFOLIO



Residential AutoPilot



Commercial AutoPilot



HomeSecure



Even Better Bundle



3+ Bundle



Single Lifestyle Service



Rank Advancement Bonuses

CONSULTANT 20

\$20



Rank Advancement Bonuses

CONSULTANT 20 » CONSULTANT 40

\$20

\$40

Rank Advancement Bonuses

EARN UP TO \$140

in foundational Rank Advancement Bonuses

CONSULTANT 20 » CONSULTANT 40 » CONSULTANT 80

\$20



Rank Advancement

Bonuses

PROMOTER 160

\$100



Rank Advancement

Bonuses

PROMOTER 160 » PROMOTER 320

\$100

\$200



Rank Advancement

Bonuses

PROMOTER 160 » PROMOTER 320 »

\$100

\$200

PROMOTER 650

\$300



Rank Advancement Bonuses

PROMOTER 160 » PROMOTER 320

\$100

\$200

EARN UP TO \$1,000

in additional Rank Advancement Bonuses

PROMOTER 650 » PACESETTER

\$300 + \$400



Or, Double your RAB potential on the Fast Track



PROMOTER 160

BY END OF 1ST FULL MONTH

\$200

EARNINGS IN THIS PRESENTATION ARE NOT REPRESENTATIVE OF THE EARNINGS, IF ANY, THAT YOU MAY EARN AS A VIV LIFE CONSULTANT. SUCCESS DEPENDS 100% ON YOUR OWN SKILL, EFFORT, COMMITMENT AND LEADERSHIP CAPABILITIES. THE FIGURES IN THIS PRESENTATION ARE PROJECTIONS OF WHAT YOU COULD EARN FROM THE VIV COMPENSATION PLAN AND ARE NOT CONSIDERED AS GUARANTEES OF YOUR ACTUAL EARNINGS. VIV MAKES NO SUCH GUARANTEE.

Maria and the state of the stat



PROMOTER 160 » PROMOTER 320

BY END OF 1ST FULL MONTH BY END OF 2ND FULL MONTH

\$200 + \$400



PROMOTER 160 » PROMOTER 320 » PROMOTER 650 BY END OF 1ST FULL MONTH BY END OF 2ND FULL MONTH BY END OF 3RD FULL MONTH

\$200 + \$400



PROMOTER 160 » PROMOTER 320 » PROMOTER 650 » PACESETTER
BY END OF 1ST FULL MONTH BY END OF 2ND FULL MONTH BY END OF 3RD FULL MONTH BY END OF 4TH FULL MONTH

\$200 + \$400 + \$600 + \$800

Rank Advancement Fast Track



When you advance in rank on the Fast Track

+ EARN UP TO \$500

When someone you sponsored advances in rank on the Fast Track

PROMOTER 160 » PROMOTER 320 » PROMOTER 650 » PACESETTER
BY END OF 1ST FULL MONTH BY END OF 2ND FULL MONTH BY END OF 3RD FULL MONTH BY END OF 4TH FULL MONTH

\$200

\$400

\$600

+ \$800

TO ACTIVE SPONSOR with 30 PCP \$50

with 30 PCP \$100

TO ACTIVE SPONSOR with 30 PCP \$150

with 30 PCP \$200

\$2,000

\$500



ACHIEVED BY YOUR 4TH FULL MONTH

1ST MONTH

\$200

2ND MONTH

PROMOTER 160

PROMOTER 320

PROMOTER 650

\$400

3RD MONTH

\$600

4TH MONTH

\$800

PACESETTER

\$2,000





ACHIEVED BY YOUR 4TH FULL MONTH

Early Leadership

ACHIEVED AT ANY TIME

1ST MONTH _ _ _

= \$200

2ND MONTH

PROMOTER 160

PROMOTER 320

PROMOTER 650

= \$400

3RD MONTH

\$600

4TH MONTH

PACESETTER

\$800

\$2,000

PARTNER = \$1,000

SILVER PARTNER = \$1,000

GOLD PARTNER = \$1,000

PLATINUM PARTNER = \$2,500

DIAMOND PARTNER = \$5,000

\$10,500





ACHIEVED BY YOUR 4TH FULL MONTH

Early Leadership

ACHIEVED AT ANY TIME

Advanced Leadership

ACHIEVED AT ANY TIME

1ST MONTH \$200 PROMOTER 160

2ND MONTH \$400 PROMOTER 320

3RD MONTH \$600 PROMOTER 650

4TH MONTH \$800 **PACESETTER**

\$2,000

\$1,000 PARTNER

\$1,000 SILVER PARTNER

\$1,000 GOLD PARTNER

\$2,500 PLATINUM PARTNER

\$5,000 DIAMOND PARTNER

\$10,500

EXECUTIVE = \$7,500

= \$10,000 SILVER EXECUTIVE

= \$15,000 GOLD EXECUTIVE

\$25,000 PLATINUM EXECUTIVE

\$50,000 DIAMOND EXECUTIVE

\$107,500

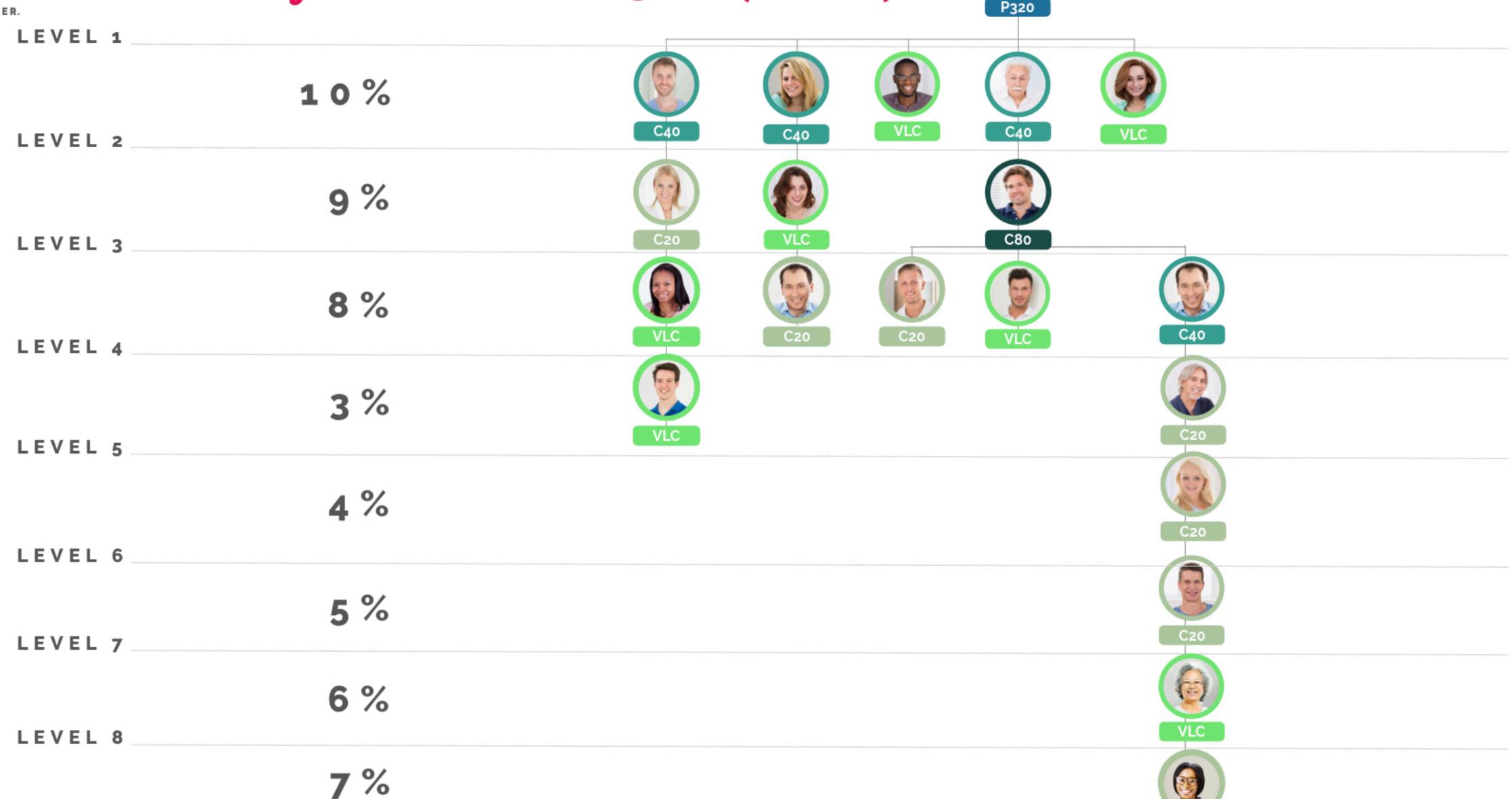
\$120,000
Total Earning Potential in Rank Advancement Bonuses







% paid on CV





Earn up to 8 Levels

Income increases as you move up the Ranks

It takes 5 Personal Customer Points to be commission eligible

Income increases as you help others succeed



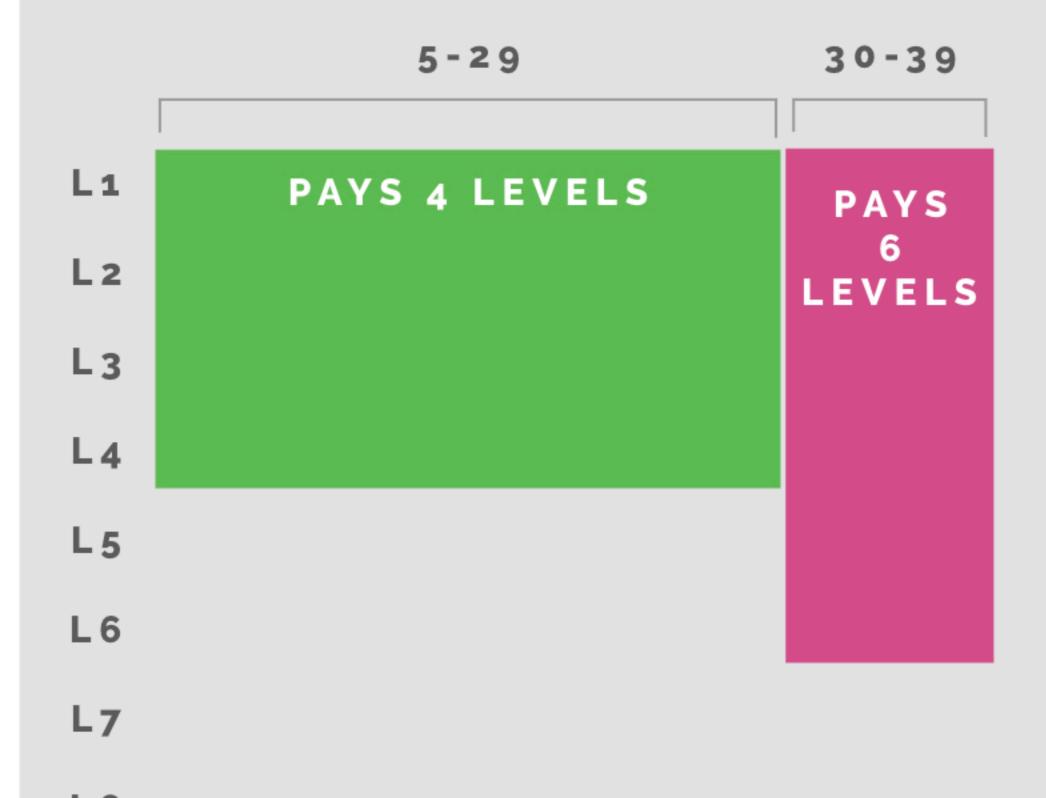


Earn up to 8 Levels

Income increases as you move up the Ranks

It takes 5 Personal Customer Points to be commission eligible

Income increases as you help others succeed



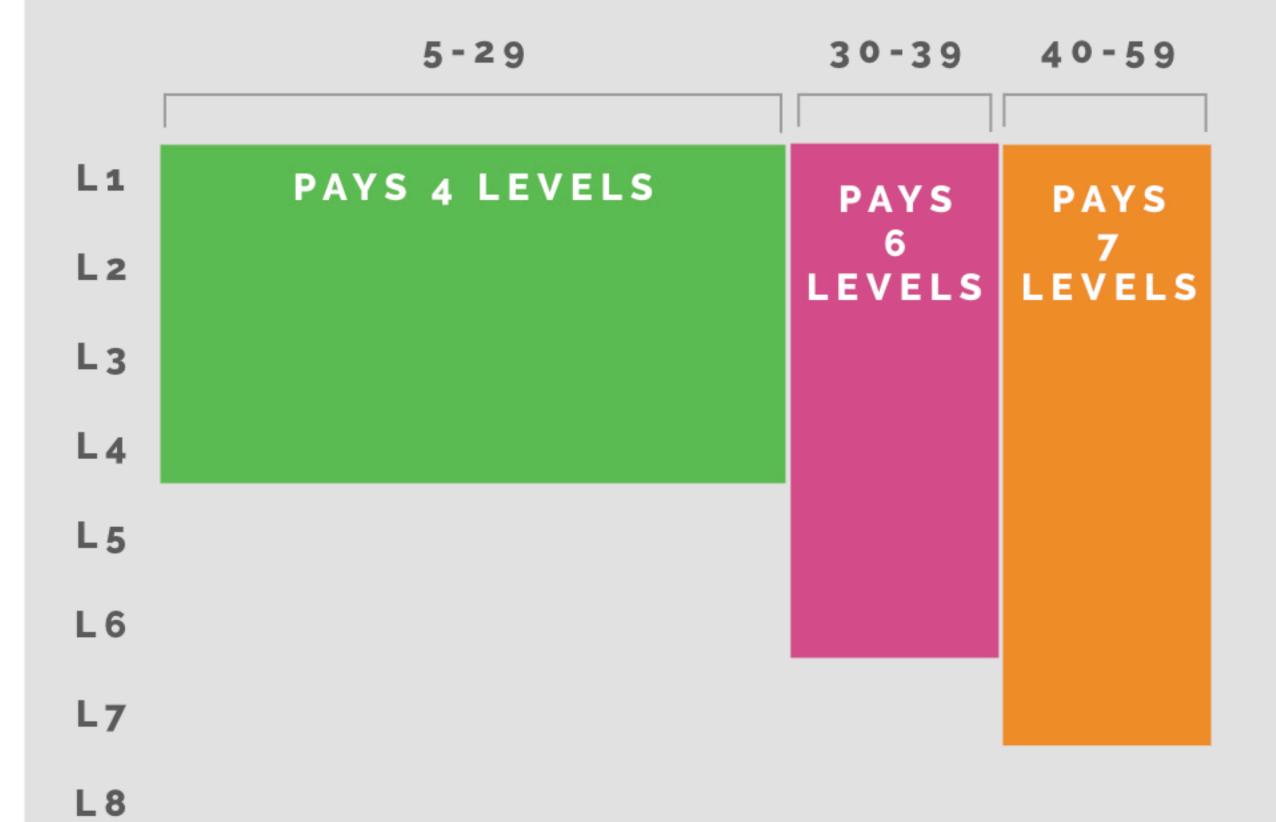


Earn up to 8 Levels

Income increases as you move up the Ranks

It takes 5 Personal Customer Points to be commission eligible

Income increases as you help others succeed



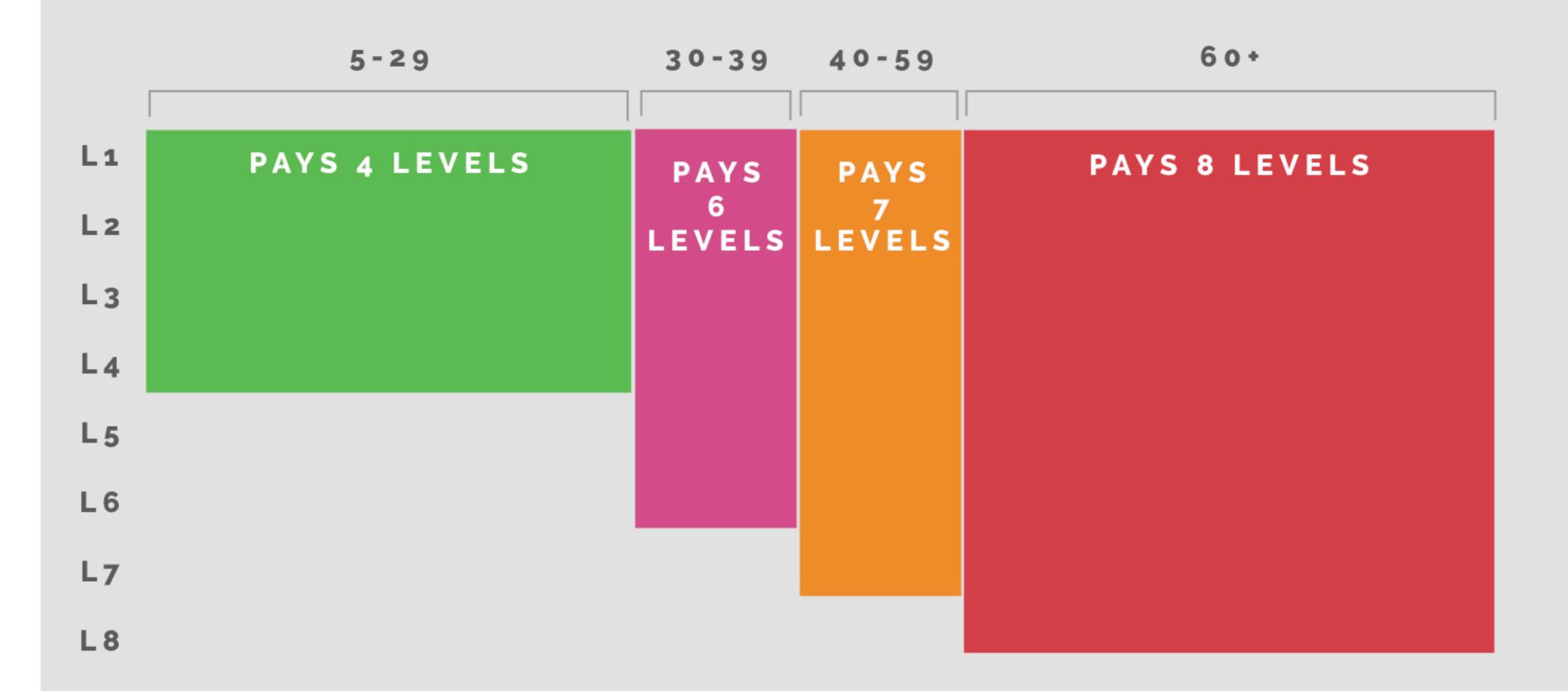


Earn up to 8 Levels

Income increases as you move up the Ranks

It takes 5 Personal Customer Points to be commission eligible

Income increases as you help others succeed





GOLD PARTNER 20PCP

		Consi	ıltant		F	Promote:	r	Pace setter			Partner				E	Executiv	е	
	Consultant (Consultant 20	Consultant 40	Consultant 80	Promoter 160	Promoter 320	Promoter 650	Pacesetter	Partner	SILVER Partner	GOLD Partner	PLATINUM Partner	DIAMOND Partner	Executive	SILVER Executive	GOLD Executive	PLATINUM Executive	
L1	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
L2		8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%	11.25%	11.50%	11.75%	12.00%
L3		7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%
L4		2.00%	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%
L ₅				3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%
L6				4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%
L7						6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%
L8						7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%



GOLD PARTNER 30PCP

	Consultant Consultant Consultant Consulta				F	romote	r	Pace setter			Partner				E	Executiv	е	
	Consultant	Consultant 20	Consultant 40	Consultant 80	Promoter 160	Promoter 320	Promoter 650	Pacesetter	Partner	SILVER Partner	GOLD Partner	PLATINUM Partner	DIAMOND Partner	Executive	SILVER Executive	GOLD Executive	PLATINUM Executive	
L1	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
L2		8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%	11.25%	11.50%	11.75%	12.00%
L3		7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%
L4		2.00%	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%
L5				3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%
L6				4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%
L7						6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%
L8						7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%



GOLD PARTNER 40PCP

		Consultant				romote	r	Pace setter	Partner						E	Executiv	е	
	Consultant	Consultant 20	Consultant 40	Consultant 80	Promoter 160	Promoter 320	Promoter 650	Pacesetter	Partner	SILVER Partner	GOLD Partner	PLATINUM Partner	DIAMOND Partner	Executive	SILVER Executive	GOLD Executive	PLATINUM Executive	
L1	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
L2		8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%	11.25%	11.50%	11.75%	12.00%
L3		7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%
L4		2.00%	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%
L5				3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%
L6				4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%
L7						6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%
L8						7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%



GOLD PARTNER 60PCP

		Consultant Consultant Consultant Consultant				Promote:	r	Pace setter	Partner						E	Executiv	e	
	Consultant C	onsultant 20	Consultant 40	Consultant 80	Promoter 160	Promoter 320	Promoter 650	Pacesetter	Partner	SILVER Partner	GOLD Partner	PLATINUM Partner	DIAMOND Partner	Executive	SILVER Executive	GOLD Executive	PLATINUM Executive	
L1	10.00% 1	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
L2		8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%	11.25%	11.50%	11.75%	12.00%
L3		7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%
L4		2.00%	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%
L5				3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%
L6				4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%
L7						6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%
L8						7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%

LEVEL PAY PAYS OUT REGARDLESS OF ANY OTHER BONUS TYPE



CONSULTANT 40 30 PCP

	Cons	ultant		F	romote	r	Pace setter			Partner				E	Executiv	е	
	Consultant Consultant 20	Consultant 40	Consultant 80	Promoter 160	Promoter 320	Promoter 650	Pacesetter	Partner	SILVER Partner	GOLD Partner	PLATINUM Partner	DIAMOND Partner	Executive	SILVER Executive	GOLD Executive	PLATINUM Executive	
L1	10.00% 10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
L2	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%	11.25%	11.50%	11.75%	12.00%
L3	7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%
L4	2.00%	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%
L5		X	3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%
L6		X	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%
L7					6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%
L8					7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%

YOU MUST HAVE THE PCP AND THE RANK TO GET PAID L6. IT TAKES BOTH.



PROMOTER 160 40PCP

		Consi	ıltant		F	oromote:	r	Pace setter			Partner				Ε	Executive	е	
	Consultant	Consultant 20	Consultant 40	Consultant 80	Promoter 160	Promoter 320	Promoter 650	Pacesetter	Partner	SILVER Partner	GOLD Partner	PLATINUM Partner	DIAMOND Partner	Executive	SILVER Executive	GOLD Executive	PLATINUM Executive	
L1	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
L2		8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%	11.25%	11.50%	11.75%	12.00%
L3		7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%	10.25%	10.50%	10.75%	11.00%
L4		2.00%	2.25%	2.50%	2.75%	3.00%	3.25%	3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%
L5				3.50%	3.75%	4.00%	4.25%	4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%
L6				4.50%	4.75%	5.00%	5.25%	5.50%	5.75%	6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%
L7					X	6.00%	6.25%	6.50%	6.75%	7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%
L8						7.00%	7.25%	7.50%	7.75%	8.00%	8.25%	8.50%	8.75%	9.00%	9.25%	9.50%	9.75%	10.00%

YOU MUST HAVE THE PCP AND THE RANK TO GET PAID L7. IT TAKES BOTH.





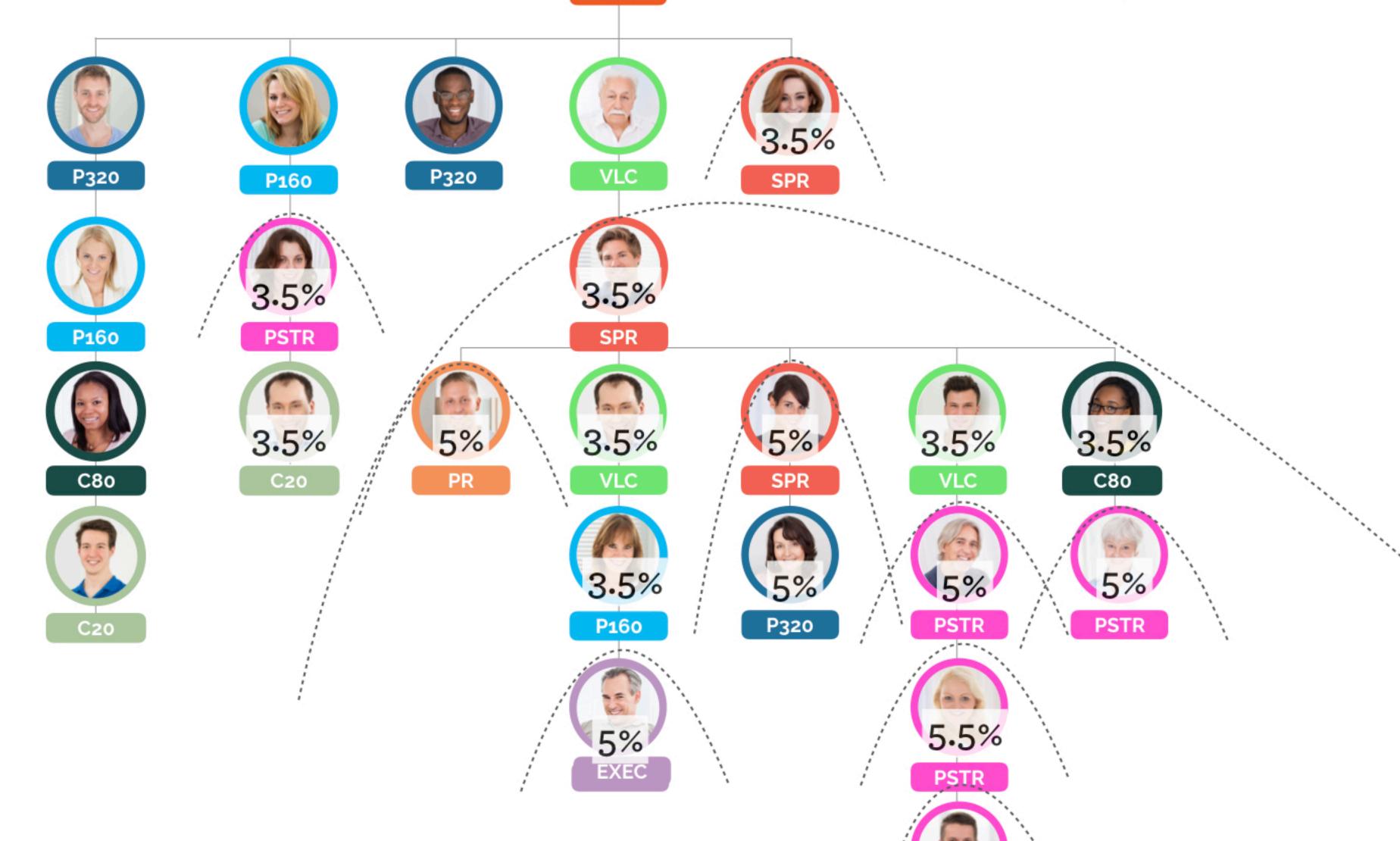
Generation Pay

Rank G1 G2 G3 G4 Pacesetter 3% 4.5% 5 Partner 3% 4.5% 5% SilverPartner 3% 4.5% 5% GoldPartner 3.5% 5% 5.5% 6% PlatinumPartner 3.5% 5.5% 6% 7% DiamondPartner 3.5% 5.5% 6% 7.5% SilverExecutive 4% 5.5% 6.5% 8% GoldExecutive 4% 6% 6.5% 8.5% PlatinumExecutive 4% 6% 7% 9% DiamondExecutive 4% 6% 7% 10%

Gold Partner (30 PCP)



Pacesetter + = Generation GoldPartner + = 4 Generations









FOUNDERS' CIRCLE

VISION. DETERMINATION. REWARD.



An exclusive opportunity.

Exclusive pool participation

Be part of an exclusive pool that benefits from 2% of CV from the entire business, now and in the future.

Elite Recognition

Be recognized as member of an elite group with benefits.



FOUNDERS'

- Enroll by September 30, 2018
- Achieve Pacesetter by January 2019



Share in the growth & commissionable volume from company-wide Viv growth:

- ✓ All States
- ✓ All Products
- ✓ All Teams



Share in the growth & commissionable volume from company-wide Viv growth:

- ✓ All States
- ✓ All Products
- ✓ All Teams





Share in the growth & commissionable volume from company-wide Viv growth:

- ✓ All States
- ✓ All Products
- ✓ All Teams

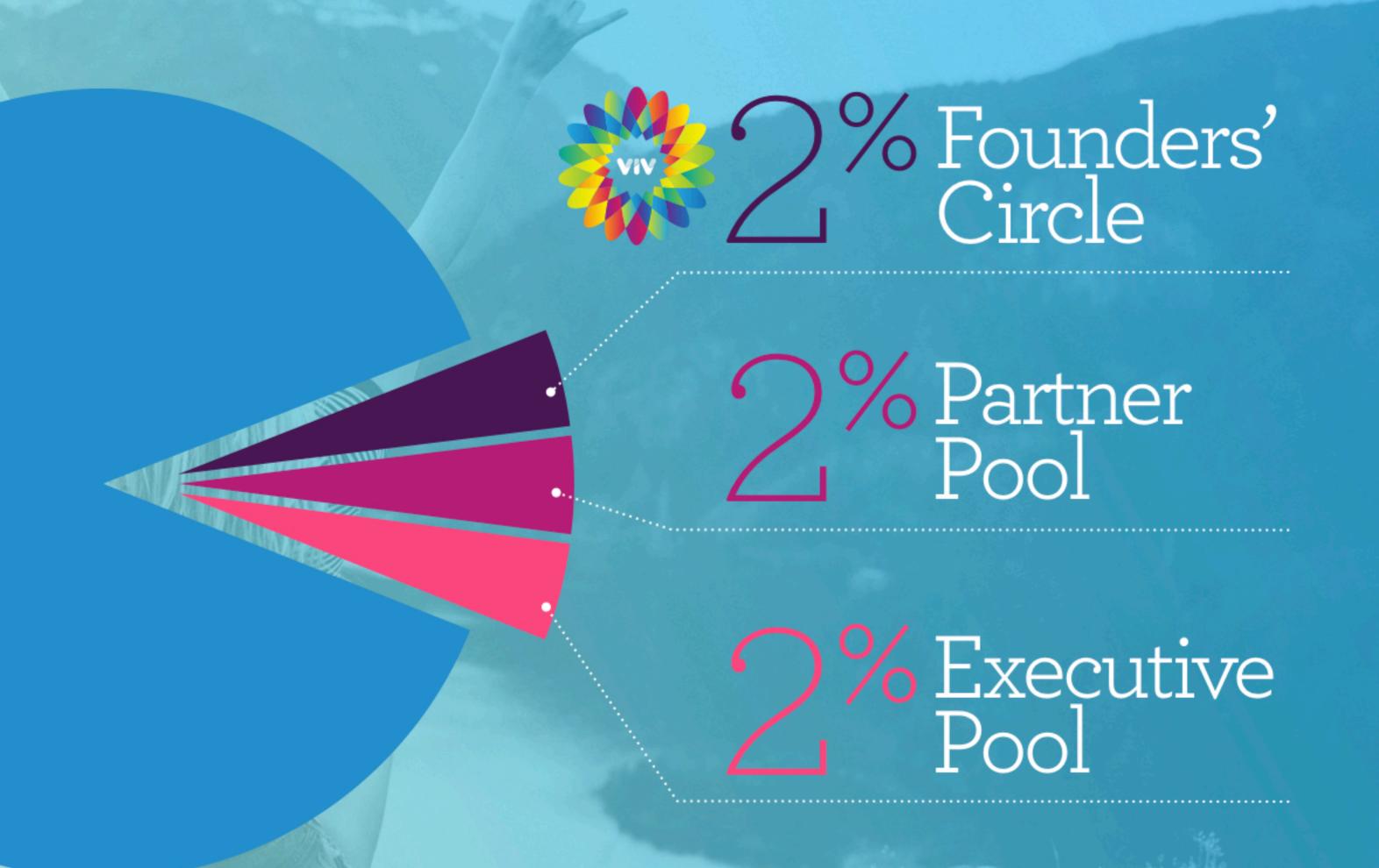


% Partner Pool



Share in the growth & commissionable volume from company-wide Viv growth:

- ✓ All States
- ✓ All Products
- ✓ All Teams





Ranks	Personal Customer Points	Network Customer Points
1 Consultant	5	5
2 Consultant20	5	20
3 Consultant40	5	40
4 Consultant80	5	80
5 Promoter160	5	160
6 Promoter320	5	320
7 Promoter650	5	650
8 Pacesetter	5	1,250
9 Partner	5	2,500
10 SilverPartner	5	5,000
11 GoldPartner	5	9,000
12 PlatinumPartner	5	15,000
13 DiamondPartner	5	25,000
14 Executive	5	40,000
15 SilverExecutive	5	60,000
16 GoldExecutive	5	90,000
17 PlatinumExecutive	5	130,000
18 DiamondExecutive	5	200,000

PCP Required to be

Required to be commission eligible

NCP

Required to advance in Rank

CV Commissionable Volume is what you get paid on

Product	BONUS! First Sale Points	Continuing Sale Points	Commissionable Volume	Personal Sales Commissions	Point Length
Auto Pilot Residential (any size)	3	1	\$2.00 - \$4.50	N/A	Monthly
Auto Pilot Commercial (any size)	up to 12	up to 10	\$6.00 - \$25.00	N/A	Monthly
Lifestyle Service (single)	3	1	\$7.50 - \$15.00	N/A	Monthly
Lifestyle Service (3+ bundle)	6	3	\$15.00 - \$20.00	N/A	Monthly
A bundle of 6 Lifestyle Services	12	8	\$25.00	N/A	Monthly
Even Better Bundle (all 7 Lifestyle Services)	12	8	\$25.00	N/A	Monthly
Security	10	7	\$50-\$250	\$150	1 Year
Commercial Solar	Custom per deal	Custom per deal	Custom per deal	TBD	1 Year

	Ranks	Abv.	Network Customer	L	eparate L ine Requ	irem	ents		Level Pa	ay: Up to	8 Level	s (see po	oint req.	below)		Genera	tion Pay	y: Req. 3	o PCP		Advanc Bonuse	ement	
			Points	(a	ll ranks rec	quire <u>(</u>	5 PCP)	L1	L2	L3	L4	L5	L6	L7	L8	Gen 1	Gen 2	Gen 3	Gen 4		1		
1	Consultant	VLC	5	0	5CP			10%												Reg./Fast Track	Fast		
2	Consultant 20	C20	20	0	20CP			10%	8%	7%	2%									\$20	Track Mentor	Fast Track	
3	Consultant 40	C40	40	0	40CP			10%	8.25%	7.25%	2.25%									\$40	RAB: Req. 30	Time Constraints	
4	Consultant 80	C80	80	2	C20			10%	8.50%	7.50%	2.50%	3.50%	4.50%							\$80	PCP		
5	Promoter 160	P160	160	2	C40			10%	8.75%	7.75%	2.75%	3.75%	4.75%							\$100 or \$200 FT	\$50	End of 1st full month	
6	Promoter 320	P320	320	3	C40			10%	9%	8%	3%	4%	5%	6%	7%					\$200 f r \$200 f T	100	End of 2nd full month	
7	Promoter 650	P650	650	3	C80			10%	9.25%	8.25%	3.25%	4.25%	5.25%	6.25%	7.25%					\$300 or \$600 FT	150	End of 3rd full month	
8	Pacesetter	PSTR	1,250	3	P160			10%	9.50%	8.50%	3.50%	4.50%	5.50%	6.50%	7.50%	3%				\$400 or \$800 FT	200	End of 4th full month	
9	Partner	PR	2,500	2	P650	2	P160	10%	9.75%	8.75%	3.75%	4.75%	5.75%	6.75%	7.75%	3%	4.5%			\$1,000			
10	Silver Partner	SPR	5,000	2	PSTR	2	P320	10%	10%	9%	4%	5%	6%	7%	8%	3%	4.5%	5%		\$1,000	-		
11	Gold Partner	GPR	9,000	2	PR	2	P650	10%	10.25%	9.25%	4.25%	5.25%	6.25%	7.25%	8.25%	3.5%	5%	5.5%	6%	\$1,000	Earn	n Anytime	
12	Platinum Partner	PPR	15,000	2	SPR	2	PSTR	10%	10.50%	9.50%	4.50%	5.50%	6.50%	7.50%	8.50%	3.5%	5%	6%	6.5%	\$2,500	-		
13	Diamond Partner	DPR	25,000	1	GPR	3	PR	10%	10.75%	9.75%	4.75%	5.75%	6.75%	7.75%	8.75%	3.5%	5.5%	6%	7%	\$5,000			
14	Executive	EX	40,000	1	PPR	3	SPR	10%	11%	10%	5%	6%	7%	8%	9%	3.5%	5.5%	6%	7.5%	\$7,500			
15	Silver Executive	SX	60,000	1	DPR	3	GPR	10%	11.25%	10.25%	5.25%	6.25%	7.25%	8.25%	9.25%	4%	5.5%	6.5%	8%	\$10,000			
16	Gold Executive	GX	90,000	1	EX	2	PPR	10%	11.50%	10.50%	5.50%	6.50%	7.50%	8.50%	9.50%	4%	6%	6.5%	8.5%	\$15,000	Earn	n Anytime	
17	Platinum Executive	PX	130,000	1	SX	2	DPR	10%	11.75%	10.75%	5.75%	6.75%	7.75%	8.75%	9.75%	4%	6%	7%	9%	\$25,000	-		
18	Diamond Executive	DX	200,000	1	GX	2	EX	10%	12%	11%	6%	7%	8%	9%	10%	4%	6%	7%	10%	\$50,000	-		
								5-29 PCP		12 11 11 244						•				Req 30 PCP			
	Customer Acquisition Bonus \$75 when 30 Active PCP are achieved				ast Track Me	entor I	Bonus	30-39 PCI								Found	ers' Circle	2.0%	Enroll by Se	otember 30, 2018 by January 2019.	3 and reach	the rank of	
\vdash	Fast Track Customer A	cquisitio	on Bonus		Paid to the											Pa	rtner Pool	2.0%		iv is paid quarte		Platinum	
	\$150 if 30 PCP are achieved within 60 days				achieves the Fast Track				60+ PCP Paye 8 loyels								utive Pool			iv is paid quarte	rly to Active	Silver	



It takes 30 Personal Customer Points to earn:

Fast Track Mentor Bonus

\$50 Paid to the Active Sponsor

of the Consultant who

achieves the Fast Track

Customer Acquisition Bonus

- Mentor Bonuses
- Generation Pay

Customer Acquisition Bonus

\$75 when 30 Active PCP are achieved

Fast Track Customer Acquisition Bonus

\$150 if 30 PCP are achieved

within 60 days

Leadership Pools



Generation Pay: Req. 30 PCP

Rank Advancement

EARNINGS IN THIS PRESENTATION ARE NOT REPRESENTATIVE OF THE EARNINGS, IF ANY, THAT YOU MAY EARN AS A VIV LIFE CONSULTANT. SUCCESS DEPENDS 100% ON YOUR OWN SKILL, EFFORT, COMMITMENT AND LEADERSHIP CAPABILITIES. THE FIGURES IN THIS PRESENTATION ARE PROJECTIONS OF WHAT YOU COULD EARN FROM THE VIV COMPENSATION PLAN AND ARE NOT CONSIDERED AS GUARANTEES OF YOUR ACTUAL EARNINGS. VIV MAKES NO SUCH GUARANTEE.

el Pay: Up to 8 Levels (see point req. below)





CONSULTANT 20

Use or Sell Viv Products



YOU

The first earned rank is called **Consultant 20** which simply means you create a business with **20 customer points anywhere in your business** either by your own efforts or the efforts of your team.

Keep in mind these are customer **POINTS**, not customers.

Many of our products have multiple customer points per product.

EXAMPLE

1st Residential AutoPilot Customer: 3 pts

1st Even Better Bundle: 12 pts

1st HomeSecure sale: 10 pts

25 PTS

Consultant 20 is the primary building block to the plan

5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

20 Network Customer Points

Have at least 20 network customer points, which are a combination of your own personal customer points and the PCP of everyone in your team.

Reach Consultant 20

and earn a 1x

RANK ADVANCEMENT BONUS

\$20



CONSULTANT 40

EXAMPLE

1st Residential AutoPilot Customer: 3 pts

1st Even Better Bundle: 12 pts

15 PTS

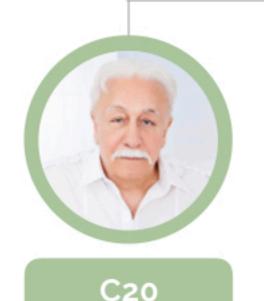


YOU

1st Commercial AutoPilot Customer: 10 pts

1st Even Better Bundle: 12 pts

22 PTS





VLC

1st Residential AutoPilot: 3 pts

Total NCP

40 PTS

5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

40 Network Customer Points

Have at least 40 network customer points, which are a combination of your own personal customer points and the PCP of everyone in your team.

The second earned Rank is called Consultant 40 which simply means you create a business with 40 customer points anywhere in your **business** either by your own efforts or the efforts of your team.

Reach Consultant 40

and earn a 1x

RANK ADVANCEMENT BONUS



CONSULTANT 80

EXAMPLE

1st Lifestyle Services Bundle (6): 12 pts

1st Residential AutoPilot Customer: 3 pts

1st Even Better Bundle: 12 pts

YOU

27 PTS

22 PTS

1st Even Better Bundle: 12 pts

1st Commercial AutoPilot Customer: 10 pts

1st Lifestyle Services Bundle (6): 12 pts



C20

VLC

1st Residential AutoPilot: 3 pts

15 PTS

1st HomeSecure sale: 10 pts

1st Even Better Bundle: 12 pts

22 PTS



C20

Total NCP
86 PTS

5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

80 Network Customer Points

Have at least 80 network customer points, which are a combination of your own personal customer points and the PCP of everyone in your team.

2 Consultant 20

Each must be in a different line of sponsorship.

Reach Consultant 80

and earn a 1x

RANK ADVANCEMENT BONUS

\$80



PROMOTER 160

Reach Promoter 160

and earn a 1x

RANK ADVANCEMENT BONUS

\$100

OR



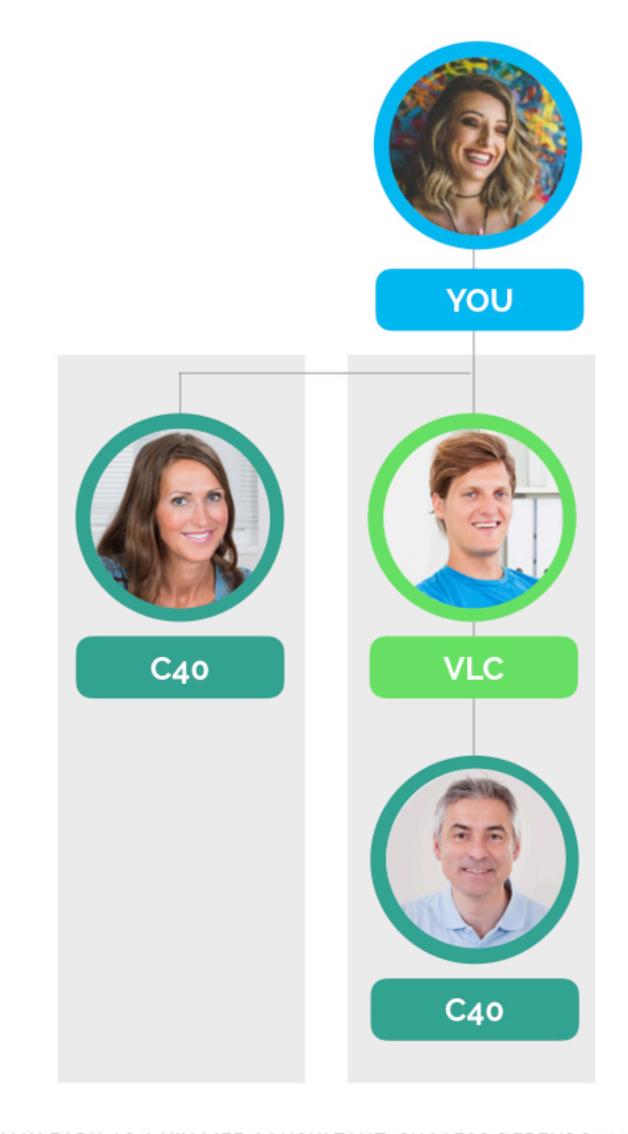
FAST TRACK BONUS

REACH BY END OF 1ST FULL MONTH

and earn a 1x Rank Advancement Bonus

\$200

Your **Sponsor** would receive a 1x **\$50** Mentor Bonus



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

160 Network Customer Points

Have at least 160 network customer points, which are a combination of your own personal customer points and the PCP of everyone in your team.

2 Consultant 40

Each must be in a different line of sponsorship.



PROMOTER 320

Reach Promoter 320

and earn a 1x

RANK ADVANCEMENT BONUS

\$200

OR



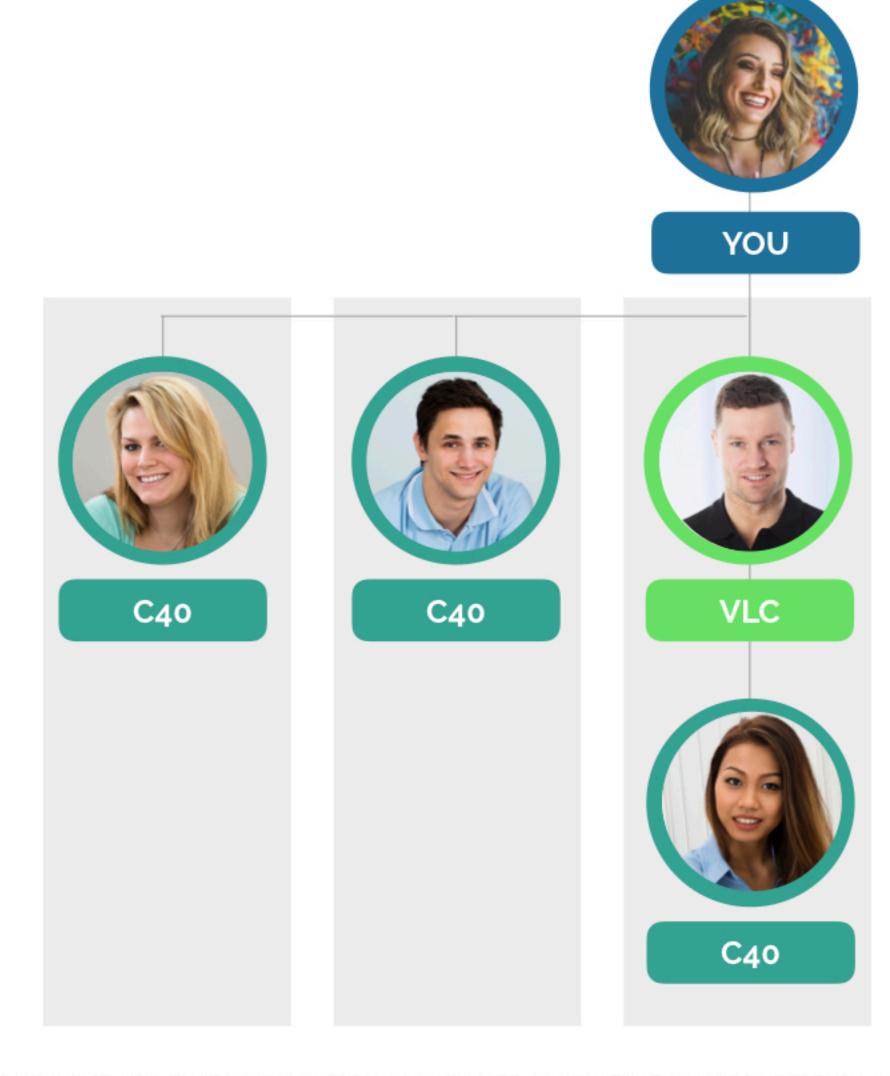
FAST TRACK BONUS

REACH BY END OF 2ND FULL MONTH

and earn a 1x Rank Advancement Bonus

\$400

Your **Sponsor** would receive a 1x **\$100** Mentor Bonus



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

320 Network Customer Points

Have at least 320 network customer points, which are a combination of your own personal customer points and the PCP of everyone in your team.

3 Consultant 40

Each must be in a different line of sponsorship.



PROMOTER 650

Reach Promoter 160

and earn a 1x

RANK ADVANCEMENT BONUS

\$300

OR



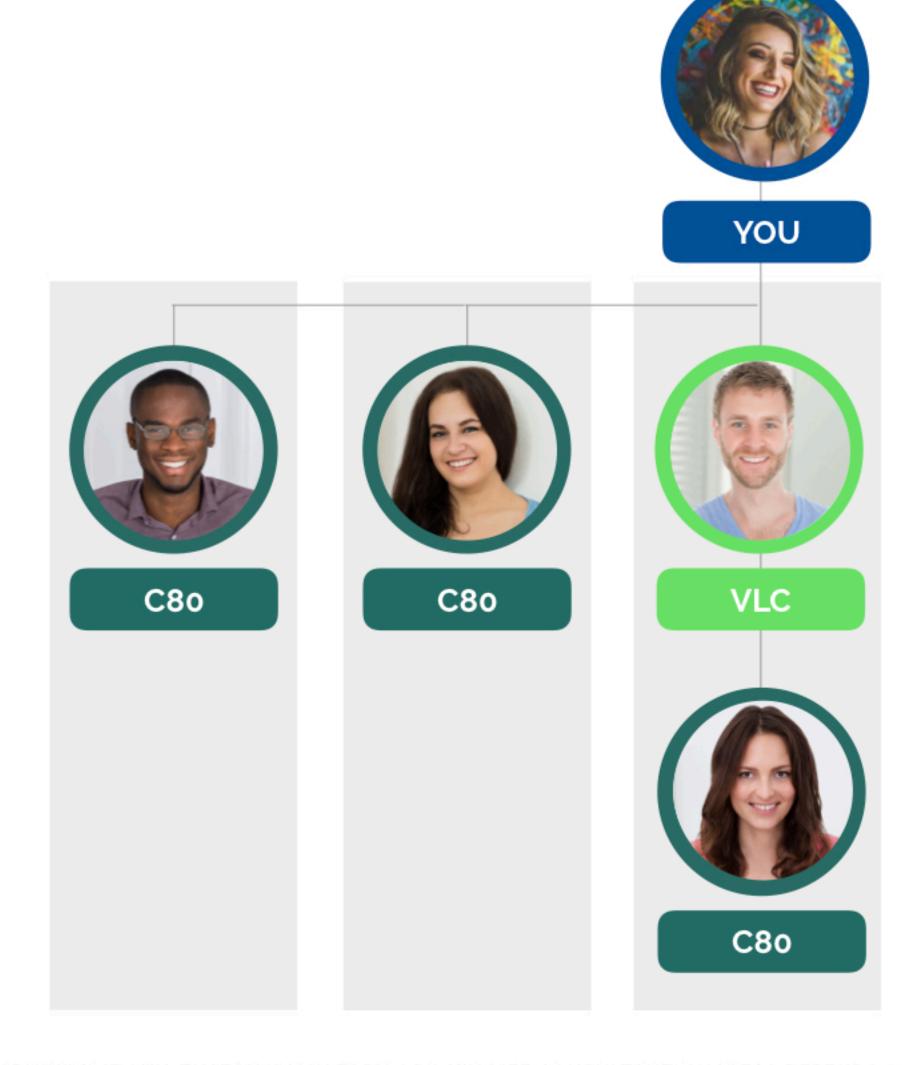
FAST TRACK BONUS

REACH BY END OF 3RD FULL MONTH

and earn a 1x Rank Advancement Bonus

\$600

Your **Sponsor** would receive a 1x **\$150** Mentor Bonus



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

650 Network Customer Points

Have at least 650 network customer points, which are a combination of your own personal customer points and the PCP of everyone in your team.

3 Consultant 80

Each must be in a different line of sponsorship.



PACESETTER

Reach Pacesetter

and earn a 1x

RANK ADVANCEMENT BONUS

\$400

OR



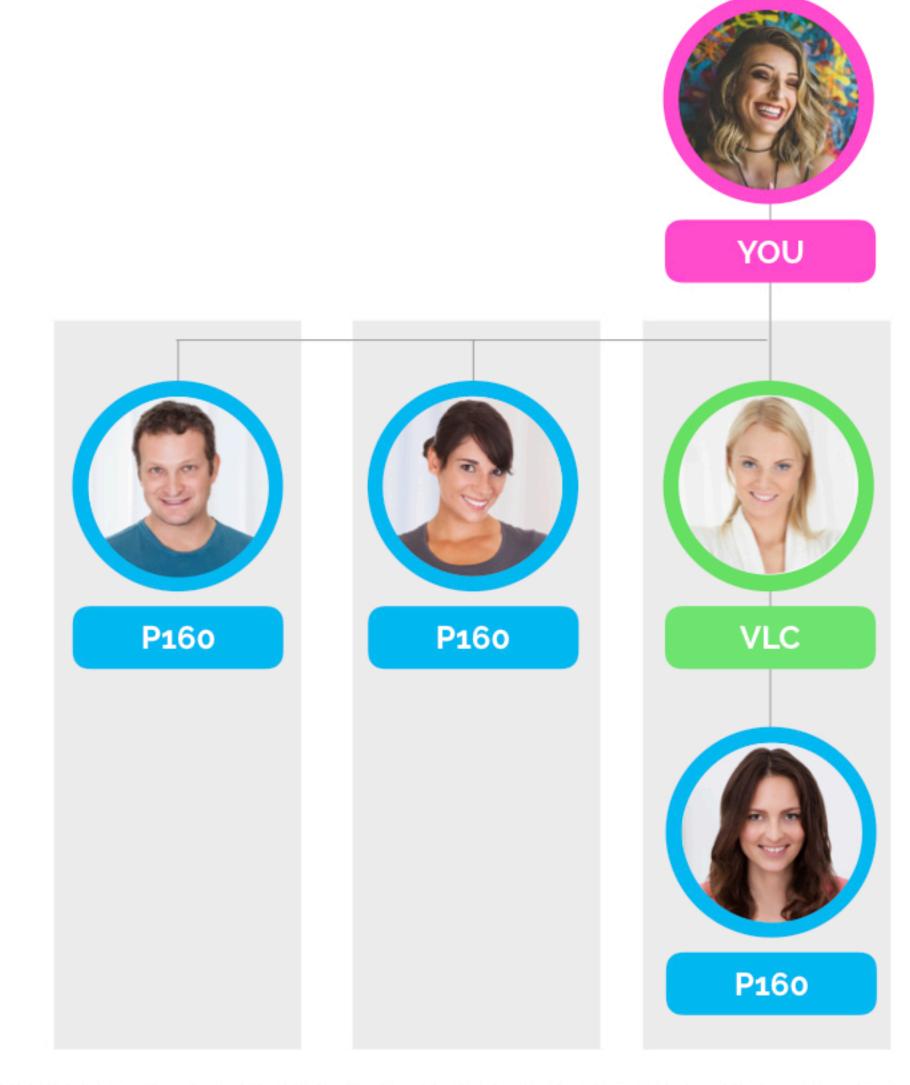
FAST TRACK BONUS

REACH BY END OF 4TH FULL MONTH

and earn a 1x Rank Advancement Bonus

\$800

Your **Sponsor** would receive a 1x **\$200** Mentor Bonus



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

1,250 Network Customer Points

Have at least 1,250 network customer points, which are a combination of your own personal customer points and the PCP of everyone in your team.

3 Promoter 160

Each must be in a different line of sponsorship.



PARTNER





5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

2,500 Total NCP

in your business at any depth

2 Promoter 650

Each must be in a different line of Sponsorship.

2 Promoter 160



SILVER PARTNER



AND EARN A 1X
RANK ADVANCEMENT BONUS

\$1,000



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

5,000 Total NCP

in your business at any depth

2 Pacesetter

Each must be in a different line of Sponsorship.

2 Promoter 320

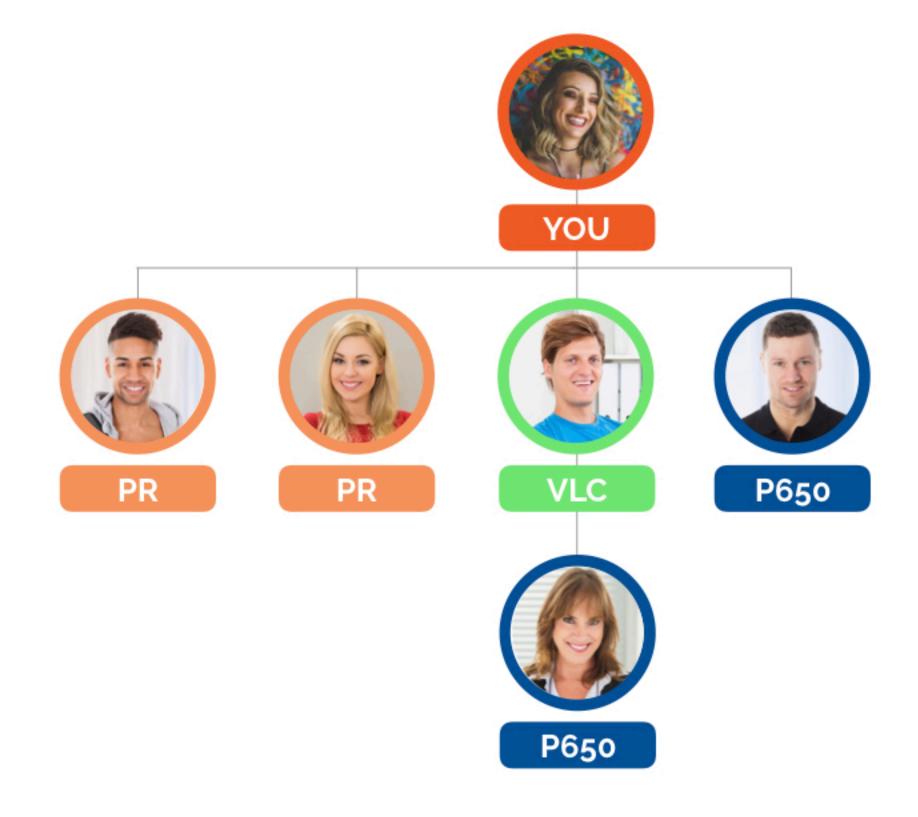


GOLD PARTNER



AND EARN A 1X
RANK ADVANCEMENT BONUS

\$1,000



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

9,000 Total NCP

in your business at any depth

2 Partner

Each must be in a different line of Sponsorship.

2 Promoter 650



PLATINUM PARTNER

Reach PLATINUM PARTNER

AND EARN A 1X
RANK ADVANCEMENT BONUS

\$2,500



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

15,000 Total NCP

in your business at any depth

2 Silver Partner

Each must be in a different line of Sponsorship.

2 Pacesetter

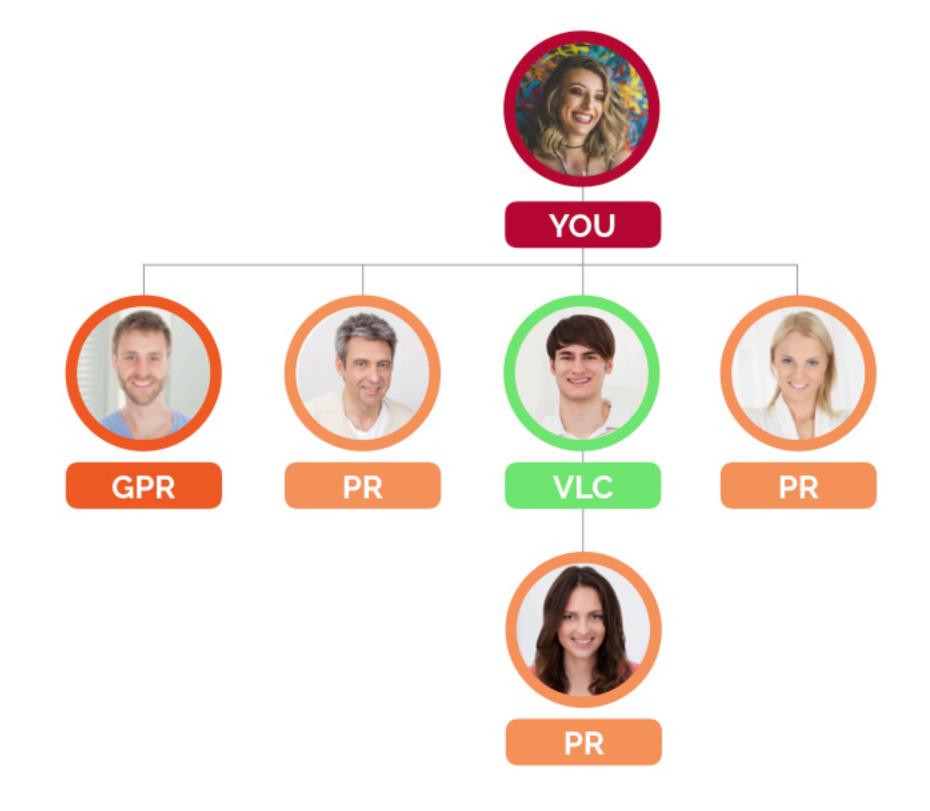


DIAMOND PARTNER



AND EARN A 1X
RANK ADVANCEMENT BONUS

\$5,000



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

25,000 Total NCP

in your business at any depth

1 Gold Partner

Each must be in a different line of Sponsorship.

3 Partner



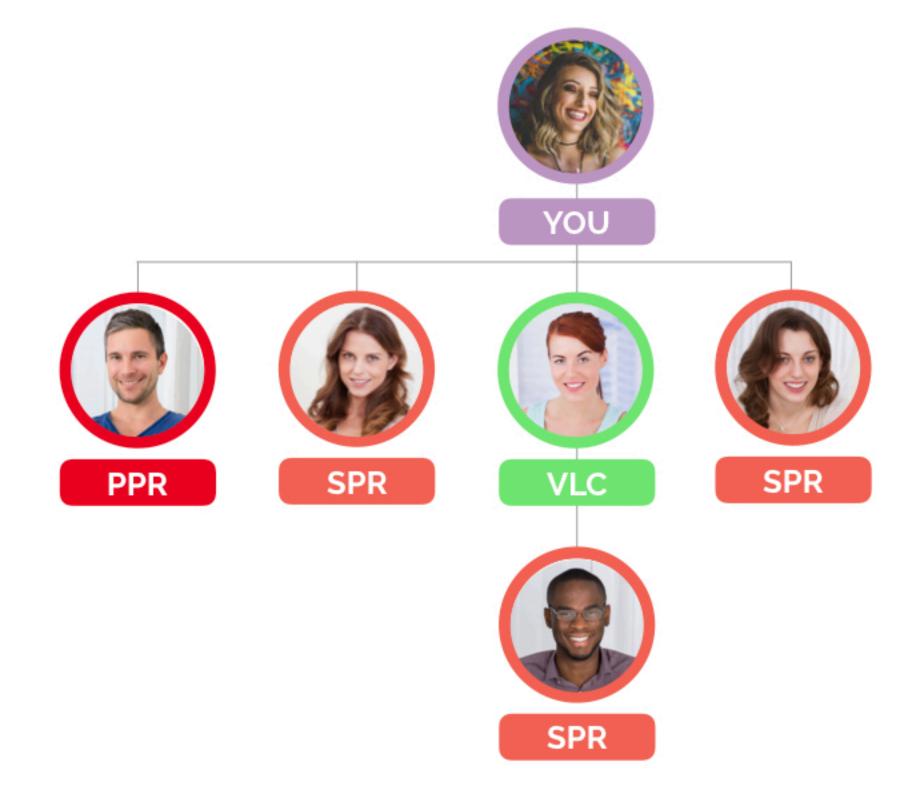
EXECUTIVE



AT ANY TIME

and earn a 1x Rank Advancement Bonus

\$7,500



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

40,000 Total NCP

in your business at any depth

1 Platinum Partner

Each must be in a different line of Sponsorship.

3 Silver Partner



SILVER EXECUTIVE



AT ANY TIME

and earn a 1x Rank Advancement Bonus

\$10,000



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

60,000 Total NCP

in your business at any depth

1 Diamond Partner

Each must be in a different line of Sponsorship.

3 Gold Partner



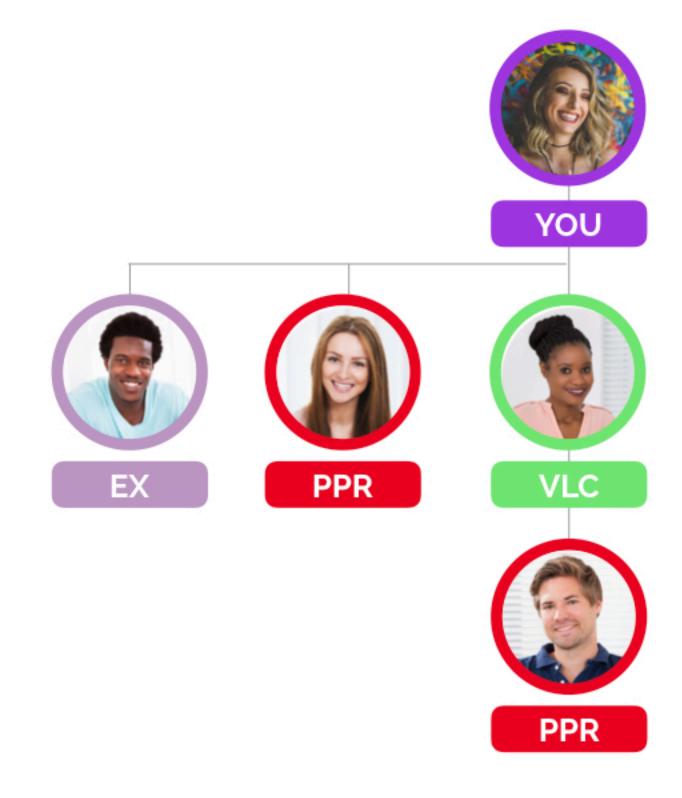
GOLD EXECUTIVE



AT ANY TIME

and earn a 1x Rank Advancement Bonus

\$15,000



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

90,000 Total NCP

in your business at any depth

1 Executive

Each must be in a different line of Sponsorship.

2 Platinum Partner



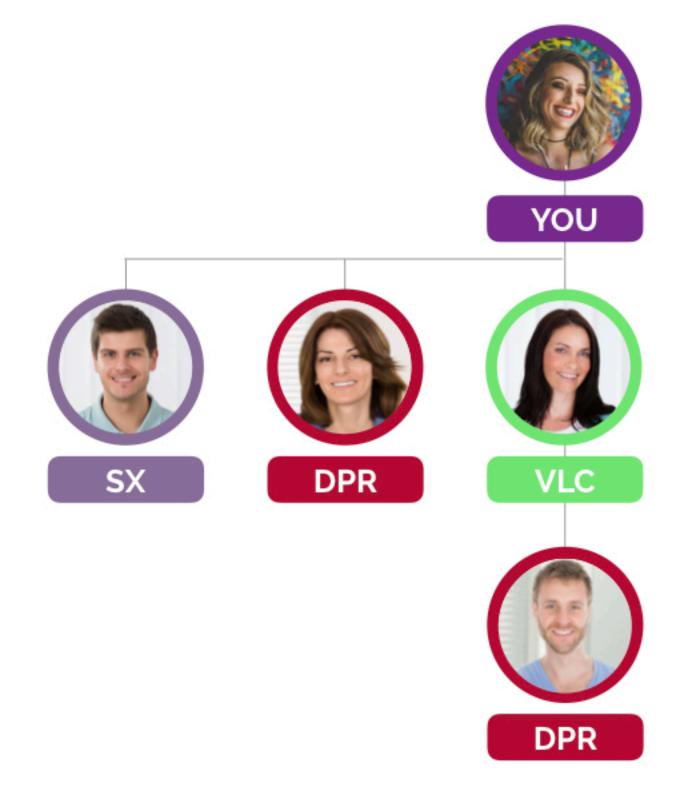
PLATINUM EXECUTIVE

Reach PLATINUM EXECUTIVE

AT ANY TIME

and earn a 1x Rank Advancement Bonus

\$25,000



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

130,000 Total NCP

in your business at any depth

1 Silver Executive

Each must be in a different line of Sponsorship.

2 Diamond Partner



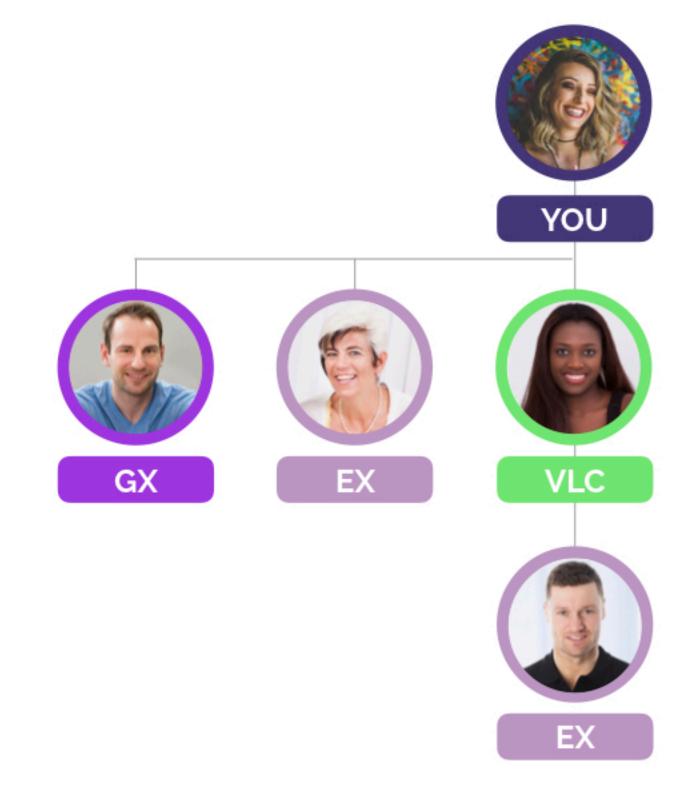
DIAMOND EXECUTIVE



AT ANY TIME

and earn a 1x Rank Advancement Bonus

\$50,000



5 Personal Customer Points

Have at least 5 personal customer points from your own use or your personal sales

200,000 Total NCP

in your business at any depth

1 Gold Executive

Each must be in a different line of Sponsorship.

2 Executive





Total Investment

IN YOUR VIV BUSINESS

\$199

Net Profit

\$161

(81% Return)

Sell

GET 30 ACTIVE PCP IN 60 DAYS AND BECOME A C20 Earn

FAST TRACK
CUSTOMER
ACQUISITION &
RANK ADVANCEMENT
BONUS

= \$170

+

Mentor/Advance

3 FAST TRACK CUSTOMER BONUS EARNERS AND BECOME A C40 Earn

FAST TRACK
MENTOR BONUS & = \$190
RANK ADVANCEMENT
BONUS

\$360 IN BONUSES



Total Investment

IN YOUR VIV BUSINESS

\$199

Net Profit

\$241 (121% Return)

Sell

GET 30 ACTIVE PCP IN 60 DAYS AND BECOME A C20

Earn

FAST TRACK
CUSTOMER
ACQUISITION &
RANK ADVANCEMENT
BONUS

= \$170

+

Mentor/Advance

3 FAST TRACK
CUSTOMER BONUS
EARNERS AND
BECOME A C40

Sell

GET 80 ACTIVE NCP WITH AT LEAST 2 C20 LINES AND BECOME A C80

Earn

FAST TRACK
MENTOR BONUS &
RANK ADVANCEMENT
BONUS

Earn

RANK ADVANCEMENT BONUS = \$190

= \$80

\$440 IN BONUSES

EARNINGS IN THIS PRESENTATION ARE NOT REPRESENTATIVE OF THE EARNINGS, IF ANY, THAT YOU MAY EARN AS A VIVILIFE CONSULTANT. SUCCESS DEPENDS 100% ON YOUR OWN SKILL, EFFORT, COMMITMENT AND LEADERSHIP CAPABILITIES. THE FIGURES IN THIS PRESENTATION ARE PROJECTIONS OF WHAT YOU COULD EARN FROM THE VIV COMPENSATION PLAN AND ARE NOT CONSIDERED AS GUARANTEES OF YOUR ACTUAL EARNINGS. VIV MAKES NO SUCH GUARANTEE.



Total Investment

IN YOUR VIV BUSINESS

\$199

Net Profit

Sell

GET 30 ACTIVE PCP IN 60 DAYS AND BECOME A C20

Earn

FAST TRACK CUSTOMER **ACQUISITION &** RANK ADVANCEMENT BONUS

= \$170

Mentor/Advance

3 FAST TRACK **CUSTOMER BONUS EARNERS AND** BECOME A C40

Sell

3 HOMESECURE SYSTEMS INSTALLED

Earn

FAST TRACK MENTOR BONUS & RANK ADVANCEMENT BONUS

Earn

PERSONAL SALES BONUS

IN BONUSES

(307% Return)



Total Investment

IN YOUR VIV BUSINESS

\$199

Net Profit

\$4,191
(Killer Return!)

Sell

GET 30 ACTIVE PCP IN 60 DAYS AND BECOME A C20

3 HOMESECURE SYSTEMS INSTALLED

Mentor/Advance

3 FAST TRACK
CUSTOMER BONUS
EARNERS AND
BECOME A C40 & C80

REACH ALL FAST TRACK RANKS

3 FAST TRACK RANK ADVANCERS

Earn

FAST TRACK
CUSTOMER &
RANK ADV. BONUS

PERSONAL SALES = BONUS

Earn

FAST TRACK
MENTOR & RANK
ADV.BONUS

FAST TRACK
RANK ADV. BONUS

FAST TRACK
MENTOR BONUS

\$170

\$450

\$270

\$2,000

\$1,500

\$4,390 IN BONUSES



Path to Pacesetter



Achieve by your 1st Month





Fast Track Customer Bonus (FTCB)

(30 PCP in 60 days)

Mentor Bonuses (FTCB)

\$100 (your 2 C40s each earned a FTCB)

\$150

\$200 Fast Track Rank Adv. Bonus (FTRAB)

C20 20 PCP or NCP

40 PCP or NCP

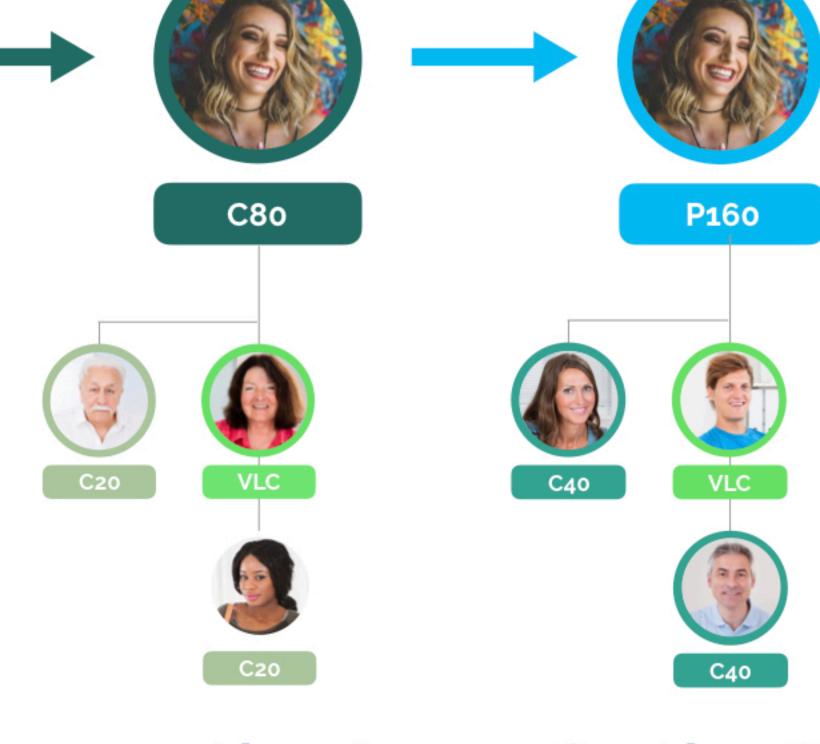
COMMISSIONABLE

VOLUME

\$50-\$150

No Line Requirements

C40



2 c20 Lines & **Total of 80 NCP** 2 C40 Lines & **Total of 160 NCP**

+ AT LEAST 5 PCP To Stay Active

PRODUCT Auto Pilot Residential Auto Pilot Commercial

HomeSecure

No Line Requirements

3 \$2.00 - \$4.50 \$6.00 - \$25.00 up to 12 Lifestyle Service (single) \$7.50 - \$15.00 Lifestyle Service (3+ bundle) \$15.00 - \$20.00 A bundle of 6 12 \$25.00 Lifestyle Services Even Better Bundle 12 \$25.00 (all 7 Lifestyle Services)

10

BONUS POINTS FOR 1ST CUSTOMERS

SALE POINTS

TOTAL \$450

EARNINGS IN THIS PRESENTATION ARE NOT REPRESENTATIVE OF THE EARNINGS, IF ANY, THAT YOU MAY EARN AS A VIV LIFE CONSULTANT. SUCCESS DEPENDS 100% ON YOUR OWN SKILL, EFFORT, COMMITMENT AND LEADERSHIP CAPABILITIES. THE FIGURES IN THIS PRESENTATION ARE PROJECTIONS OF WHAT YOU COULD EARN FROM THE VIV COMPENSATION PLAN AND ARE NOT CONSIDERED AS GUARANTEES OF YOUR ACTUAL EARNINGS. VIV MAKES NO SUCH GUARANTEE.



Achieve by your 2nd Month



UPFRONT BONUSES

Fast Track Customer Bonus (FTCB)

(30 PCP in 60 days) **\$150**

Mentor Bonuses (FTCB)

TOTAL

(your 3 C40s each earned a FTCB) \$150

Fast Track Rank Adv. Bonus (FTRAB) \$600

W

\$900

BONUS POINTS FOR 1ST CUSTOMERS

Cas

2 c20 Lines &

MONTH 1

40 PCP or NCP No Line Requirements

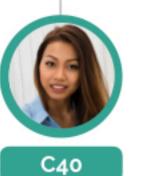
PRODUCT	SALE POINTS	COMMISSIONABLE VOLUME
Auto Pilot Residential	3	\$2.00 - \$4.50
Auto Pilot Commercial	up to 12	\$6.00 - \$25.00
Lifestyle Service (single)	3	\$7.50 - \$15.00
Lifestyle Service (3+ bundle)	6	\$15.00 - \$20.00
A bundle of 6 Lifestyle Services	12	\$25.00
Even Better Bundle (all 7 Lifestyle Services)	12	\$25.00
HomeSecure	10	\$50-\$150





C40





3 C40 Lines & Total of 320 NCP

+ AT LEAST 5 PCP
To Stay Active

EARNINGS IN THIS PRESENTATION ARE NOT REPRESENTATIVE OF THE EARNINGS, IF ANY, THAT YOU MAY EARN AS A VIV LIFE CONSULTANT. SUCCESS DEPENDS 100% ON YOUR OWN SKILL, EFFORT, COMMITMENT AND LEADERSHIP CAPABILITIES. THE FIGURES IN THIS PRESENTATION ARE PROJECTIONS OF WHAT YOU COULD EARN FROM THE VIV COMPENSATION PLAN AND ARE NOT CONSIDERED AS GUARANTEES OF YOUR ACTUAL EARNINGS. VIV MAKES NO SUCH GUARANTEE.



3rd Month



Achieve by your



UPFRONT BONUSES

Fast Track Customer Bonus (FTCB)

\$150 (30 PCP in 60 days)

Mentor Bonuses (FTCB)

\$150 (your 3 C40s each earned a FTCB)

\$1,200 Fast Track Rank Adv. Bonus (FTRAB)

TOTAL \$1,500



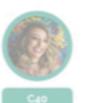


PRODUCT

Auto Pilot Residential

HomeSecure





40 PCP or NCP No Line Requirements

CH

BONUS POINTS FOR 1ST CUSTOMERS

SALE POINTS

2 c20 Lines &









2 C40 Lines &

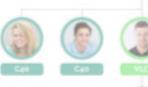
COMMISSIONABLE

VOLUME

\$2.00 - \$4.50

\$50-\$150

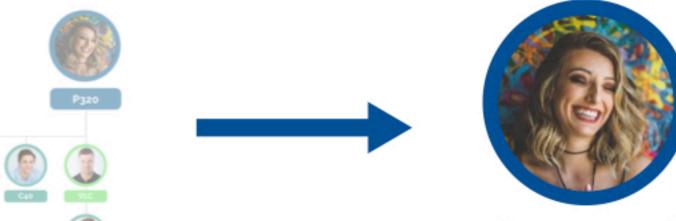




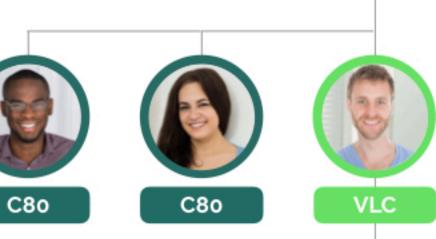




MONTH 2









MONTH 3

P650

3 C80 Lines & Total of 650 NCP

> + AT LEAST 5 PCP To Stay Active

Auto Pilot Commercial \$6.00 - \$25.00 up to 12 Lifestyle Service (single) \$7.50 - \$15.00 Lifestyle Service (3+ bundle) 6 \$15.00 - \$20.00 A bundle of 6 Lifestyle Services 12 \$25.00 Even Better Bundle 12 \$25.00 (all 7 Lifestyle Services)

10

3

EARNINGS IN THIS PRESENTATION ARE NOT REPRESENTATIVE OF THE EARNINGS, IF ANY, THAT YOU MAY EARN AS A VIV LIFE CONSULTANT. SUCCESS DEPENDS 100% ON YOUR OWN SKILL, EFFORT, COMMITMENT AND LEADERSHIP CAPABILITIES. THE FIGURES IN THIS PRESENTATION ARE PROJECTIONS OF WHAT YOU COULD EARN FROM THE VIV COMPENSATION PLAN AND ARE NOT CONSIDERED AS GUARANTEES OF YOUR ACTUAL EARNINGS. VIV MAKES NO SUCH GUARANTEE.



Achieve by your 4th Month



MONTH 1





40 PCP or NCP No Line Requirements



CH

2 c20 Lines &





Cap

2 C40 Lines &



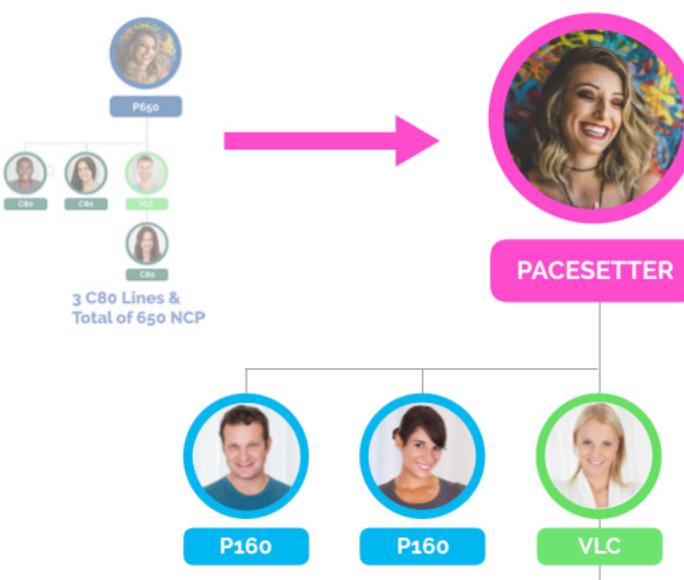








MONTH 2



MONTH 3

UPFRONT BONUSES

Fast Track Customer Bonus (FTCB)

\$150 (30 PCP in 60 days)

Mentor Bonuses (FTCB)

\$150 (your 3 C40s each earned a FTCB)

Fast Track Rank Adv. Bonus (FTRAB) **\$2,000**

Mentor Bonuses (FTRAB)

(your 3 C80s each reached P160 \$150 on their Fast Track)

TOTAL



BONUS POINTS FOR 1ST CUSTOMERS

PRODUCT	SALE POINTS	COMMISSIONABLE VOLUME
Auto Pilot Residential	3	\$2.00 - \$4.50
Auto Pilot Commercial	up to 12	\$6.00 - \$25.00
Lifestyle Service (single)	3	\$7.50 - \$15.00
Lifestyle Service (3+ bundle)	6	\$15.00 - \$20.00
A bundle of 6 Lifestyle Services	12	\$25.00
Even Better Bundle (all 7 Lifestyle Services)	12	\$25.00
HomeSecure	10	\$50-\$150



MONTH 4

P160

3 P160 Lines & Total of 1,250 NCP

> + AT LEAST 5 PCP To Stay Active

EARNINGS IN THIS PRESENTATION ARE NOT REPRESENTATIVE OF THE EARNINGS, IF ANY, THAT YOU MAY EARN AS A VIV LIFE CONSULTANT. SUCCESS DEPENDS 100% ON YOUR OWN SKILL, EFFORT, COMMITMENT AND LEADERSHIP CAPABILITIES. THE FIGURES IN THIS PRESENTATION ARE PROJECTIONS OF WHAT YOU COULD EARN FROM THE VIV COMPENSATION PLAN AND ARE NOT CONSIDERED AS GUARANTEES OF YOUR ACTUAL EARNINGS. VIV MAKES NO SUCH GUARANTEE.



Achieved by your 4th Month



If enrolled by September 30 and you reach Pacesetter by January 2019





Fast Track Customer Bonus (FTCB)

(30 PCP in 60 days) **\$150**

Fast Track Rank Adv. (FTRAB) \$2,000

Mentor Bonuses (FTCB) \$150

(your 3 C40s each earned a FTCB)

Mentor Bonuses (FTRAB) \$150

(your 3 C80s each reached P160 on their

Fast Track)

TOTAL \$2,450

If Pacesetter is achieved by August 31, all expenses are paid



